

"Martha Marina, I consider myself

lucky to have found you to help me

out with this project. It was the first

time I was responsible for a project of this scope and had no idea where

to begin. Once I briefed you, told me

that I could forget about everything.

the design work, but also managed

the printing, installation and all the vendors involved. It is not only

for your professionalism, and your attitude towards your work, for which

I am grateful, but also your timing. I had an impossible deadline to meet

and if I hadn't been working with

your work. Not only did all the

team members congratulate me on

the great job portraying our brand,

but the president for the Business

Travel Division for American Express, personally came to tell us

that it was a job well done!

– Carola Fandiño

Again, thank you very much for

American Express Business Travel

Martha -Thank you for another

beautifully designed piece. It is our pleasure to work with you!

– Debbie Grunbaum

WhyHunger

Director of Communications

...Martha has done creative

development and graphic design for advertising and communication

materials for Diageo for the last 14

months. Martha is highly creative and

very expressive visually - we gave her

a brief to bring Venezuela to life in a

couple different ways for Pampero, a rum new to the US and her work is now being used in both of our test

markets, being seen by over 100,000

people. In addition to being a great designer, Martha is great to work

with, very thorough, and delivers

projects on time and to budget...

– Joe Cannavo

DIAGEO Plc

Page One

Senior Innovation Manager

surpassing everybody's expectations."

you I know I could not have reached.

I literally did! You not only worked on

Martha Marina Dao

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Professional Experience

GRAPHIC DESIGN MMD

Self-Employed Graphic + Web Designer December 2005 to date

Work with both national and international clients.

Clients include: WhyHunger, Good Shepherd Services, DreamYard Project, American Express, DIAGEO...

- Develop concept, design and production of customized print including marketing campaigns, logos, posters, newsletters, brochures, banners, annual reports, etc., plus design and build matching websites.
- Manage projects for multiple clients at the same time, within set time deadlines and on budget.
- Interface with vendors for pricing and production methods, and approve "on-press" printing.

FREELANCE

Graphic Designer August 2003 to December 2005

Clients included: Mobilsphere, DreamYard ACTION Project, The Public Good...

Develop concept, design and production of customized print.

MERRILL LYNCH & CO., INC. HEADQUARTERS

Senior Graphic Designer February 1998 to July 2003 Corporate Services, Print Graphics Department.

Work with both internal and international clients.

- Expanded concepts, production/design, layout and production of worldwide customized print and internal communication materials including marketing campaigns, specialty items, newsletters, brochures, logos, binders & posters.
- Conducted projects for multiple clients at the same time, within set time limits and on budget.
- Skills in photo retouching and color management; participated in print layout and technical expertise to prepare files for use on the Website and other electronic medium.
- Interacted with vendors for pricing and production methods, and approved "on-press" printing.
- Supervised Graphic Designers, providing art direction and managing project workflow as needed; in charge of the Print Graphics Department in manager's absence.
- Exclusive designer for the Merrill Lynch Diversity Networks: Hispanic, Women, Asian-Pacific, Black, Parents, Disabilities and Rainbow Employee Networks.

VAPRO: BOZELL WORLDWIDE ADVERTISING FIRM

Senior Art Director March to December 1995

One of the largest design and advertising firms in Venezuela.

- Clients included: Seagram, Banco Provincial, Fiat Cars, Polar Beer.
- Responsible for developing concepts and ensuring follow-through for extensive print advertising campaigns for multiple clients.
- Managed a team of five Graphic Designers and two Pre-press Assistants and dealt directly with the CEO and Vicepresident involving production, copywriting and coordination departments.
- Developed advertising campaigns, published in newspapers, magazines, billboards and pop merchandise.
- Supervised and approved mechanicals, color separations, linotronics, color proofs, etc.

McCann-Erickson Advertising Firm

Art Director May 1992 to June 1994

The second largest advertising firm in Venezuela.

- Clients included: General Motors, IBM, L'Oreal, Johnson & Johnson, Nestlé, Yoplait.
- Developed concepts for advertising campaigns in conjunction with a copywriter for various products, including: cars, computers, hair products, dairy products, food and banks.
- Introduced the computer as a tool for titles and text.

New York, NY

New York, NY

New York, NY

Caracas, Venezuela

Caracas, Venezuela

Thank you! Thank you very much for your dedication on this project. I also wanted to take advantage of the opportunity to pass along all the positive feedback I received from



Education "I could not have accomplished **NOBLE DESKTOP** New York, NY • December 2011 Certificate of Computer Graphics. Wordpress.org Course. November 2005 Certificate of Computer Graphics. Macromedia Flash Intensive Prog. MILTON GLASER GRAPHIC DESIGN SUMMER New York, NY August 2003 An intensive, personal graphic design workshop for professionals in applied arts with Milton Glaser, the foremost artist and designer in his field. PRATT SCHOOL OF PROFESSIONAL STUDIES New York, NY September 1997 from the bottom of my heart." Computer Graphics Certificate. Major course of study Electronic Illustration. Merrill Lynch INSTITUTO DE DISEÑO DE CARACAS August 1990 Bachelor of Fine Arts, Degree in Graphic Design. Major in Computer Graphics. **OTHER CERTIFICATES** December 2010 to date Member of Lynda.com June 2008 M/WBE Certification by the City of New York. New York, NY September 1994; December 1994 Toronto, Canada Language Studies Canada; University of Cambridge, First Certificate in English. March 1994 Caracas, Venezuela McEd/McCann-Erickson Advertising Basics Course Certificate Education and Development Program. Advertising and Marketing Basics/Presentations. **Community Involvement & Achievements** March and April 2008 New York, NY New York Women Chamber of Commerce: Marketing Series Seminar Guest Speaker: "Developing Your Marketing Plan, Creating The Right Image." August 2003 to date Go get 'em, Martha! Professional Member of the AIGA (American Institute of Graphic Arts) – Erica Wax August 2001 to 2010 Rising Tide International, LLC Girls Career Workshop, Ltd. Creative Marketing Advisor. Active volunteer with this NYC-based non-profit organization – designed logo, posters and One of the biggest challenges all other marketing/educational materials; participated as a mentor for of my career has been to create and coordinate an event for the high school students in workshops on media & design; Spokeperson for American Express Foundation the organization at various recruiting events. at the Guggenheim Museum in New York City. Martha not October 1999 to July 2003 New York, NY only helped coordinate a flawless Chair of the Merrill Lynch Hispanic Employee Network Committee Cultural Awareness. presentation but provided us with material that surpassed the sponsor's expectations for an event

Thank you Martha! – Sandra O'Neill Bridge Marketing

at this world known art venue.

Caracas, Venezuela

- New York, NY New York, NY

Skills

- Technical: Adobe CS5; Wordpress; iWork, Microsoft Office; Photography.
- Bilingual: fluency in Spanish (native-speaker) and English. Conversant in Italian.



that night if it was not for you. Your work was INCREDIBLE!!!!!!! I am FOREVER in your debt and will ALWAYS be singing your praises!!! The flowers were the LEAST I could have done. I should buy you an entire GARDEN!!!!!!! We will DEFINITELY stay in touch! Honestly Martha, I hope you take GREAT pride in this evening because it could NOT have happened without you. Thanks

> - Maryann O'Connor Global Markets & Investments

I have worked closely with Martha since 1999 and can't imagine working with anyone else. Our relationship started when we were both at Merrill Lynch and Martha designed the covers for research reports that I wrote ... From handling all the graphics (invitations, posters, logo and newsletters) for a nonprofit organization we are both involved in to most recently building and designing my company's logo, printed materials and website, I can always count on Martha to be efficient, creative, responsive and a pleasure to work with. She takes the time to understand the strategy and objectives of an organization and applies her phenomenal creative energy and talent. I have recomended her to numerous people over the years, and have only received the most positive feedback.